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# Julian Agredano

Director of Development | Spring 2020

## Introduction

It is with great pleasure and honor to have been nominated for director of development for spring 2020. This organization has not only given me opportunities that I will always be grateful for, but they have also allowed me to meet great people with amazing abilities and grow long-lasting relationships with them. Throughout my two years of being involved, I met hundreds of professionals from various companies and which some I still hang out with today. My professional network grew tremendously, and my professional development grew alongside it.

## Qualifications

My involvement with ALPFA for the past two semesters, PEG program, being a Supplemental Instruction leader, and professional experience acquired during my internship, have all gave me useful skills that are transferable to my role as director of development. While going to school full time, I also work 30+ hours at an auto parts store where I work with a team of 15+ individuals where we provide services to more than 30+ professional and retail customers. I have learned to communicate effectively, manage my time, and solve various problems. I intend to use all of my knowledge to develop and grow ALPFA and its members.

## Vision

I will be working on keeping all of the various workshops that the previous director of development instituted. I believe that they not only provided professional development, but they were useful for our personal lives as well. My goal for the end of the semester is to bring more workshops for our organizations that will be beneficial for our members, help the rest of the board in recruiting more members, and bring in individuals who came from similar underrepresented backgrounds who have made a successful career in business. I cannot wait to work with this wonderful board next semester and provide any help that I can.